

2020 Annual Results Goodwill of Lorain County Ohio

2020 Our Environmental Impact RECYCLING IN POUNDS Clothing 1,201,195 **Shoes and Accessories** 54,547 Cardboard 79,988 **Books** 235,269 Metal 161,012 **Electronics Recycling** 34,409 Other Recycling 5,894 **Total Recycled Materials** 1,772,314

2020 Our Mission Programs COMMUNITY SERVICES

Opportunities for Ohioans with Disabilities 2,510 Walk-In/Other 510 Job Club 2,047 Reentry, Recovery, Veterans & Youth Services 12,126 Digital Skills Training 2,334 190 Community Service Food Pantry 7,470 **Total Services Provided** 27,297



2020 Our Goodwill Team HUMAN RESOURCES

Wages and Benefits Paid \$2,519,208

Youth Trained and Employed 16*

Management positions internally: 75.0%

Turnover Reduction N / A *

Community Members Hired 163*

Community Members Employed 125*

*Note that 2020 statistics were severely and negatively impacted by Pandemic related business and Mission Service delivery issues.

2020 Our Support and Revenue INCOME and EXPENSES Conduit Stores Conduit Stores

Goodwill Stores	\$ 3,083,306
Post Store Recycling	\$ 215,860
Contract Services	\$ 202,900
Mission Services	\$ 317,283
Contributions / Other	\$ 890,056
Total Income	\$ 4,709,405
Programs	\$ 3,627,747
Fundraising	\$ 36,514
Management / General	\$ 332,625
Total Expenses	\$ 3,996,886