

## 2023 Annual Results Goodwill of Lorain County Ohio

**2023 Our Environmental Impact**

**RECYCLING IN POUNDS**

Clothing	1,772,281
Shoes and Accessories	138,945
Cardboard	76,232
Books	313,044
Metal	159,474
Stuffed Animals/Toys	14,303
Electronics Recycling	25,548
Other Recycling	1,660
<b>Total Recycled Materials</b>	<b>2,501,485</b>

**2023 Our Mission Programs**

**COMMUNITY SERVICES**

Opportunities for Ohioans with Disabilities	1,717
BWC	158
JFS / OMJ	457
Job Club / Walk-In / Other	987
Reentry / Recovery / Veterans	3,357
GoodStart (Youth)	1,207
Digital Skills Training	1,229
Community Service	1,344
Good Will Food Pantry	10,692
<b>Total Services Provided</b>	<b>21,148</b>



**2023 Our Support and Revenue**

**INCOME and EXPENSES**

Goodwill Stores/ E-Com	\$ 5,608,930
Post Store Recycling	\$ 547,899
Contract Services	\$ 80,628
Mission Services	\$ 329,205
Contributions / Other	\$ 99,485
<b>Total Income</b>	<b>\$ 6,666,147</b>
Programs	\$ 5,364,422
Fundraising	\$ 46,177
Administrative / General	\$ 473,085
<b>Total Expenses</b>	<b>\$ 5,883,683</b>

**2023 Our Goodwill Team**

**HUMAN RESOURCES**

Wages and Benefits Paid	\$ 3,491,386
Management Positions Internally	26
Community Members Hired	215
Professional Development Hours	789